



Redline Partner Program - Join the Wireless Revolution



"With Redline's high-quality and robust wireless broadband products, we are confident we can provide our customers the fastest and most reliable wireless networks available. Redline's unparalleled customer service and technical support have helped us to surpass our customers' expectations and deliver broadband wireless networks that support the advanced voice, data and video applications they need."

*Pat Sobel, President and CEO,
Network Infrastructure Corporation
(2004 Redline US Partner of the Year)*

Wireless is a hot technology. The number of wireless products and their capabilities have grown quickly, resulting in more and more wireless systems being deployed to support more advanced applications.

This rapid industry growth presents an excellent opportunity for VARs to enhance their service offering, increase their customer base, and generate profits.

As experts in networking technology, VARs have the opportunity to become essential partners to companies seeking wireless solutions. By helping customers through the entire deployment process, your company can benefit significantly from wireless broadband technologies.

Redline can help you leverage your networking expertise to build your wireless business. Our technical and sales support teams are here to support you as you build your wireless customers and services.

Redline also has a solid network of specialized wireless subcontractors that can provide the regional and local support you need to bring wireless broadband solutions to your customers.

Redline's wireless broadband systems

Redline's wireless broadband systems can be deployed quickly and easily at a fraction of the cost of traditional 'wired' telecommunications systems. That's why our products are being chosen by companies who need reliable networks that support the growing demand for high-bandwidth applications such as video surveillance, business continuity, application sharing and voice-over-IP (VOIP) services.

A single Redline link can provide the bandwidth required to replace up to eight T1 or E1 leased lines or a mix of E1/T1 and Ethernet connections. By helping your customers to choose and install the right Redline wireless system, you can help them to generate a return on their investment in less than a year and to continue to expand and enhance their networks.

Benefits of becoming a Redline Partner

- 1) Redline is committed to maintaining and building its channel model and helping to drive our Partners' success
- 2) As the leader in standards and proprietary based technologies, Redline delivers the most advanced wireless broadband products available
- 3) Redline's diverse product portfolio includes products for both licensed and unlicensed spectrum, providing more deployment options and greater flexibility in designing networks to suit your markets
- 4) As a leader in the development of WiMAX-based products, Redline can help you to stay at the forefront of the wireless revolution
- 5) Redline offers the highest level of Partner support



Redline's products enable popular applications including:

- Voice and video over IP
- TDM to IP migration
- Metro LAN extension



Redline Partners with the best

Redline works with the best partners in each market to bring its industry-leading wireless broadband products to companies around the world. Redline's Partners bring first-hand knowledge of local geographic conditions, business environments and customers' demanding communications requirements. By working closely with our partners, we help them to build their wireless broadband offerings.

Redline is focused on promoting the growth of wireless broadband in global markets. To achieve our goals, we are seeking the most professional organizations with the highest levels of pre-and post-sales technical expertise and proven track records.

Redline Certified Partners are experienced, trained, and fully qualified. Our Partners are an integral part of Redline Communications' sales and support network, and meet Redline's rigorous requirements for world-class service and support capabilities.

Superior technology, outstanding solutions

Redline offers a unique solution for wireless broadband that is technically superior, easy to configure and install, and ultimately provides a highly profitable line for our resellers. Redline's partners are the best in the industry. Our programs are designed to help them build on their success by delivering:

- Managed market place
- Best-in-class products
- Revenue-generating opportunities
- Excellent technical and sales support
- Quick and easy installations and deployments
- Industry leading technology and training

Become a Redline Certified Partner

Redline can help you to capture the wireless broadband industry in your market and stay at the forefront of the wireless revolution!

Redline is actively pursuing new partners to join its global network. If you are looking for industry-leading wireless broadband systems and the most comprehensive sales and support programs available, choose Redline as your wireless technology partner.

Call Bob Heup at Talley for more info, 800-949-7079